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dba Blue Ridge Land Conservancy
Central Virginia Land Conservancy
Southern Virginia Land Conservancy

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OUR VISION
Communities with abundant conserved lands and waters to meet the needs of all living things.

OUR MISSION
We protect the lands and waters you love, forever.

CONTACT US
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The Lemon House
1305 Maple Ave. SW
Roanoke, VA 24016
(540) 985-0000
brlcva.org

Central Virginia Land Conservancy
PO Box 12105
Lynchburg, VA 24506
(434) 942-4320
cvalc.org

Southern Virginia Land Conservancy
PO Box 10940
Danville, VA 24543
(276) 224-6489
svalc.org
FROM THE DIRECTOR

Dear land savers,

I’m proud to present to you our fiscal year 2021-22 annual report.

We have a simple goal for the Blue Ridge, Central and Southern Virginia land conservancies:

More and better land conservation, faster.

More land conservation, because there are too many scenic views left unprotected, too much farmland under threat from the bulldozer, too much dirty water to clean up, and too little habitat for wild things to flourish.

Better, because our resources are limited. We have to identify the most important lands and waters to protect for the health and safety of our Commonwealth, and go protect them.

Faster, because climate change is real and it’s happening before our eyes. Because the last crop a farm will ever grow is asphalt. Because they aren’t making any more wild, wonderful places.

We have to do more, better, and faster, because our children’s children must never look back at us across the years and say, “Why didn’t they do something when they had the chance?”

We’re doing something. Thanks to you and your support, we’re saving the lands and waters you love.

Thank you for all you do. Thank you for your donations, your time, your kind words, your mentions of your support of this organization to your friends, family and coworkers.

Thank you for saving land!

David C. Perry
Executive Director
BY THE NUMBERS

We rely on a number of revenue sources to carry out our mission of land conservation. These include generous gifts from individuals, corporate sponsorships, portions of fees collected from the sale of Virginia Land Preservation Credits, special events, investment returns, estate gifts, and more. Figures are from our June 30, 2022 audited financial statement.

SUPPORT

- Contributions $286,518
- Stewardship fees $79,500
- Stewardship reimbursement $108,542
- Special event income $36,520
- Other income $1,232
- Investment income $(60,097)
- Net assets released from restriction $260,508
- Total support: $712,723

EXPENSES

- Program services $287,550
- Management and general $64,152
- Fundraising $50,284
- Total expenses: $401,986
Acres and miles don't tell the story of land conservation. We track our progress, but people and places are how we measure our success. Every property has a story to tell—a story about what makes it special, what wild things grow and live there, and what makes it warm the hearts of those who call it home.

**The Numbers**

- **11** new properties protected—forever!
- **2,300** new acres conserved!
- **112** properties protected since 1996!
- **31,700** acres conserved since 1996!
The following individuals and organizations made a cash or stock contribution between July 1, 2021 and June 30, 2022.

$100,000 and over

Estate of Barbara Lee Coffey
Mr. William Lemon
Capital Campaign donor

$10,000-$49,999

Beirne Carter Foundation
Dr. Lowell Inhorn and Ms. Cynthia Petzold
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$5,000 to $9,999

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$2,500 to $4,999

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We are appreciative for competitive grant support from the following organizations:

Appalachian Trail Conservancy
Virginia Environmental Endowment
Virginia's United Land Trusts/Virginia Outdoors Foundation
About Us

Land Savers United was formed by the mergers of the Blue Ridge Land Conservancy and Central Virginia Land Conservancy, and the creation of the Southern Virginia Land Conservancy. Founded as the Western Virginia Land Trust in 1996, the organization originally served every county in Virginia west of Roanoke, all the way to the Kentucky and Tennessee borders.

We rebranded as the Blue Ridge Land Conservancy in 2013 to reflect a more realistic service area and the region's rebranding as Virginia's Blue Ridge. In response to requests from the public and our regional partners, in 2019 we merged with the all-volunteer Central Virginia Land Conservancy, and created the new Southern Virginia Land Conservancy to reach an underserved part of the state.

While we're legally Land Savers United today, you'll know us as the Blue Ridge, Central or Southern Virginia Land Conservancy, depending on which part of our 20-county service region you're in.

The Blue Ridge Land Conservancy serves the greater Roanoke region of Virginia, including the counties of Bedford, Botetourt, Craig, Floyd, Franklin, Montgomery and Roanoke and the cities of Roanoke and Salem. BRLC protects over 21,000 acres of land with our local landowner partners. Three full-time staff members and one part-timer work out of the Roanoke office.

The Central Virginia Land Conservancy covers the greater Lynchburg region, including Amherst, Bedford, Buckingham, Campbell and Nelson counties, and the City of Lynchburg. CVaLC protects over 4,500 acres of land in partnership with local landowners. A full-time CVaLC employee works out of Lynchburg.

The Southern Virginia Land Conservancy works the "Route 58 corridor" from Stuart to South Boston, including Halifax, Henry, Patrick and Pittsylvania counties, and cities of Danville and Martinsville. SVaLC and our partner landowners protect nearly 4,500 acres in the region. A part-time SVaLC employee works out of Danville.

Land Savers United is a 501(c)(3) not-for-profit organization incorporated in the Commonwealth of Virginia.

Nationally Accredited

Members of